



**AGE OF GLASS**

# **Glass packaging solutions that leave a lasting impression**



[WWW.AGE OF GLASS LTD.COM](http://WWW.AGE OF GLASS LTD.COM)



# Brief overview

We are a **family business** with a long history in glass packaging trading and procurement.

Our **main goal** is to identify how the industry is changing and adapt to the new and efficient methods and technologies used for wholesale solutions worldwide.

AGE OF GLASS LTD is fiscally based in Petrich, Bulgaria, but operates all across Europe.





# Company history

Age of Glass LTD was founded in August 2023 by Georgios and Anastasios Xenakis, two brothers from Thessaloniki, Greece. Having been trained in the supply chain management of glass packaging from a young age, they decided to bring their expertise outside of Greece and work hard to optimize glass packaging trading in Western Europe.



**AGE OF GLASS**

# Mission statement

Our company may be new, but we are no strangers to glass packaging. Carrying with us our family legacy and over 60 years of experience in the field, we aspire to utilize our extensive network of associates and suppliers to bring to you the highest quality service at the optimal price for your glass packaging needs.

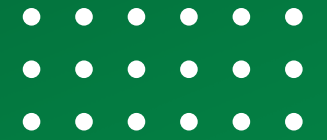


# Vision statement

“To optimize glass packaging solutions for all companies.” Age of Glass was created whilst bearing in mind two dominant worldwide trends: **supply chain optimization** and **sustainability**. Glass is synonymous with sustainability, as it is both efficiently recyclable and chemically impermeable, keeping both our planet and food a little bit safer.



# Founders



## Anastasios Xenakis

Holds a Bachelor's degree in Economics and Politics from Lancaster University, as well as two Master's degrees - one in Philosophy of the Social Sciences from the London School of Economics and one in International Management from ISC Paris, specializing in Supply Chain. He has worked directly in the field of glass packaging procurement and trade in Greece.

## Georgios Xenakis

Electrical Engineer Graduate from Swansea University, also holding a Master's degree in Business Administration from Loughborough University London, specializing in Family Businesses. He has worked extensively as a Business Developer and Technical Implementation Consultant in London.



# Unique Selling Points

We owe our USPs to:

- Our extensive network of **trusted and certified** partners in the glass packaging manufacturing, logistics, and transportation
- Our strong collaboration with complementary service providers, such as forwarders, brokers and customs clearance agencies



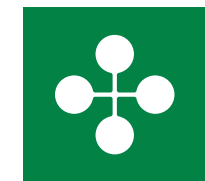
## Far Reach

To the vast majority of glass packaging manufacturers in and around Europe.



## Product diversity

Innumerous glass packaging options that allow for customer-specific service.



## All inclusive service

We are involved in all parts of the process, from the plant to your facilities.



# Milestones and achievements

With virtually non-existent presence in the broader European market, within a few months Age of Glass has managed to procure over **2,000,000** pieces of glass packaging.

We are projecting to **increase** our activities within the next 12 months by over approx. **140%** based on lead generation and maturity.







# Products and Services



**Age of Glass specializes in the provision of complete large-scale glass packaging supply solutions.**



**Matching and Sampling**

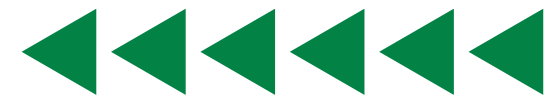
**Demand Planning**

**End-to-End procurement**

**Optimal prices**

# KEY CLIENTS





# Thank you for your attention!

If you have any questions or are interested in working with us, please do not hesitate to get in touch.

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